

2009 Albany Matchmaker & Expo

BUYER LISTINGS & TABLES

1	Albany County Purchasing & Affirmative Action	Open to all small businesses and certifications. Albany County Purchasing is continuously looking for more vendors to participate in the bidding process to increase competition and provide the taxpayers of Albany County the best possible product at the lowest possible cost
2	Beardsley Design Associates	MOSB, WOSB, SDVOSB, 8(a), SDB, NYS Certified MWBE firms. Beardsley Design Associates is looking for firms that provide: architectural and/or engineering design services; interior design; surveyors; landscape architects; and building commissioning
3	Bechtel Plant Machinery Inc.	Any small business that can support the manufacture of equipment and components for use in the nuclear power plants of U.S. Navy submarines and aircraft carriers. Most needed are machine shops with welding capability (shop floor capacity 50 tons or more), pipes and fittings suppliers and specialty valve manufacturers.
4	Capital District Transportation Authority	Any small business. CDTA is the premier mode of public transportation for the region, currently providing service in four counties. Current areas of interest include construction and engineering, service awards, bus operator uniforms, bus/automotive parts and tools and printing services.
5	CHA	Any small business. Architectural, engineering, and environmental design services and construction services.
6	Clark Construction Group	Clark Construction Group has been selected as the General Contractor for new construction and renovation work at the Syracuse VA Medical Center in Syracuse, NY. Work is scheduled to begin October 2009. We are soliciting subcontracting proposals for labor and materials for all CSI Divisions. We are seeking small businesses, VOSB, SDVOSB, SDB, WOSB, and HUBZone contractors to join our team.
7	ConMed	Our sourcing needs support the manufacturing and assembly operations, ranging from machining, and molding to packaging.
8	ConServe, Inc.	MOSB, SDVOSB, HUBZone businesses. ConServe provides collection services and is seeking support services such as data base searches, location services; collection services; mailing services; office supplies; and IT support.
9	Einhorn, Yaffee, Prescott Architecture & Engineering P.C.	Any small business, WOSB, VOSB, SDVOSB, SDB, and HUBZone firms that offer civil/site engineering, hazardous material assessment, acoustics/A-V, environmental consultant, structural engineering, landscape architecture, telecommunications, and cost estimator.
10	Energy East Corporation/NYSEG	Any small business that offers advertising and marketing, promotional items, security services, gas & electric construction & maintenance, utility gas pipe welding, general construction & maintenance, janitorial services and supplies, safety supplies, office equipment, printing services, and office supplies.
11	GE Global Research	Open to any small business. GE Global Research is focused on developing breakthrough innovations in areas such as molecular imaging and diagnostics, energy conversion, nanotechnology, advanced propulsion and security technologies.
12	Knolls Atomic Power Laboratory (KAPL)	VOSB, SDVOSB, ANC, 8(a) firms. Construction, engineering services (R&D), laboratory instruments, electronic instruments, testing laboratories

13	L-3 Global	MOSB, WOSB, VOSB, SDVOSB, 8(a), SDB, HUBZone, ANC, NYS Certified MWBE firms. Custom cable assembly: fiber optic, RF, coax, cable harness and point to point, sheet metal fabrication, precision machining, circuit board assembly and test [turnkey].
14	National Government Services	MOSB, WOSB, VOSB, SDVOSB, HUBZone, SDB firms. Office supplies, paper/envelopes, printing, IT and peripheral equipment and services, facility-related expenses, and direct consulting.
15, 16	National Grid	Any small business. Construction, cables, transformers, reactors, meter and meter service, pipes, switchgear, printing, janitorial staffing, travel, electrical, plumbing, natural gas, office supplies, stationary furniture, petro, heating oil and fuel oils, office stationery, and fleet services.
17	NY Power Authority	Any small business, especially NYS Certified MWBE firms, which provide professional and legal services, utility equipment and maintenance, fiber optics, IT services, and commodities.
18	NYS Chief Information Officer/ Office for Technology (CIO/OFT)	Any small business, MOSB, WOSB, SDB, NYS Certified MWBE firms. CIO/OFT will provide information to vendors interested in doing business with NYS CIO/OFT relative to MWBE compliance and certification.
19	NYS Dept of Transportation	Any small business, NYS Certified MWBE firms. International parts, asbestos removal & building demolition, dumpster & waste removal in Westchester County, office trailer rentals in Long Island, sweeping of state highways - statewide, heavy highway equipment, snow removal equipment, safety clothing, fuel, oil, and gasoline, communication equipment, bridge inspection equipment, fire extinguisher inspection services, and various highway maintenance
20	NYS Dormitory Authority	We are looking for NYS certified MWBE firms, as well as construction contractors and suppliers, architectural and engineering firms, construction management firms, commodities and services firms, underwriters and bond counsel.
21	NYS Environmental Facilities Corp	We are looking for small businesses, especially MWBE, in the following specialties: waste water treatment, filtration systems, construction and construction suppliers.
22, 23	NYS Office of Children and Family Services	Any small business, MOSB, WOSB, NYS Certified MWBE, VOSB, SDVOSB, ANC, 8(a), HUBZone, SDB firms. Office supplies, construction contracts under \$50,000, personal care products, clothing, food, education materials, repair/maintenance, flame retardant products, medical products, building supplies, maintenance supplies, and food orders.
24	NYS OGS Design & Construction	MOSB, WOSB, NYS Certified MWBE firms. Construction trades, material suppliers, architects, engineers, and construction management.
25	NYS OGS Procurement Services Group	Any small business, MOSB, WOSB, VOSB, SDVOSB, NYS Certified MWBE firms. The New York State Office of General Services (OGS) establishes and maintains approximately 2500 centralized, competitively bid contracts for commodities, technology, telecommunications and some services.

26, 27	NYS Office of Parks, Recreation and Historic Preservation	MOSB, WOSB, NYS Certified MWBE firms, SDB.
28	NYS Office of the State Comptroller	We are looking to meet MOSB, WOSB and NYS certified MWBE firms.
29, 30	NYS Police	Any small business, MOSB, WOSB, VOSB, NYS Certified MWBE firms. Safety gear, office supplies & equipment, imprinted promotional items, evidence packaging, cleaning supplies & paper products, digital Media
31	NYS Thruway Authority Construction Management	Our D/MWBE outreach efforts are targeted at firms that can provide “horizontal construction.” D/MWBE firms that do asphalt and concrete paving work (heavy highway), saw cutting, milling, guide rail, striping, excavation, surveying, landscaping, fencing, structural steel, concrete barriers, bridge painting and washing, electrical, plumbing, HVAC, and carpentry are in demand, as are D/MWBE firms that can provide construction inspection and design services as consultants.
32	NYS Thruway Authority Procurement Services	The Authority's Bureau of Purchasing is responsible for the purchase of maintenance, repair, operating supplies, equipment and services. Separate purchase orders exist for locations at Tarrytown, West Nyack, Newburgh, Albany, Waterford, Fort Edward, Fonda, Utica, East Syracuse, Syracuse, Lyons, Albion and Cheektowaga
33	Northland Associates	Our company works for Federal and NYS Agencies. We are General Contractors who seek qualified Subcontractors for all divisions of work, Divisions 2 through 16. We are in a constant search for qualified and certified MOSB, WOSB, HUBZone, SDVOSB, 8(a), SDB, VOSB and all small businesses.
34	Praxair, Inc.	Any small business, WOSB, VOSB, SDVOSB, SDB, HUBZone firms. Equipment & supplies pertinent to construction & maintenance of industrial gas plants. Process equipment, electronic components, general construction, filtering & purification, pumps, compressors, gas turbine assemblies.
35	Rensselaer Polytechnic Institute	Any small business. Consulting, construction, software products/services, scientific equipment/service, event accommodations, printing, marketing, janitorial services.
36	Small Business Transportation Resource Center -US Dept of Transportation	Open to all small businesses including those with the US DOT DBE certification. We purchase many services and products, including: transportation, construction, information, manufacturing, real estate, wholesale trade and more. USDOT assists businesses in improving their chances of getting transportation-related contracts through the Small Business Transportation Resource Center.
37	State Farm Insurance Companies	Businesses certified by a recognized national, state, or local organization or government agency such as MOSB, WOSB, or owned by persons with disabilities in the areas of vendor services related to the upkeep and repair of commercial facilities, phone and data wiring, janitorial supplies, vehicle repairs/servicing, expedited printing/copying & stationery needs, novelty items, and office supplies.

38	SUNY	SUNY is interested in meeting with NYS businesses, especially NYS Certified MWBE firms. SUNY's campuses purchase a variety of commodities and services including: cleaning (industrial); printing/signs; audio/visual; office furniture & supplies (including computer related); asbestos/lead removal; carpet/flooring; telecommunications; electrical/lighting; window coverings; engineering; gifts/promotional products; document imaging; alarms/security; and landscape architecture.
39	SUNY Construction Fund	The State University Construction Fund is a design & construction agency and we seek to attract businesses with disciplines and trades in the design & construction industries to participate in the execution of our Capital Construction Program. Additionally, we want to meet MOSB, WOSB, and NYS Certified MWBE firms including design professionals, construction contractors, subcontractors, suppliers and related businesses regarding opportunities with the Fund.
40	Ultralife Corporation	Any small business. PCB/harness/cables, stainless steel foil, teflon, glass metal seals, terminal cap, alum./metal can – stamp/deep drawn, insulator pad – silicone & plastic mylar, labels/anode insulator label, separators, mylar sleeves, radio direction finding equipment, antennas, power solutions, O-rings, \$ gaskets, metal mesh, plastics – stamped & injection mold, web design & development, multimedia productions, and interactive video.
41	US Army Corps of Engineers	WOSB, VOSB, SDVOSB, 8(a) HUBZone, ANC firms. Commercial, institutional, heavy civil construction & architecture & engineering firms
42	US Dept of Air Force Research Lab Rome NY	Any small business. AFRL/RI is looking for small businesses that do leading edge research and development for information technologies for our air, space and cyber force.
43	US Dept of Army Watervliet Arsenal	Any small business; WOSB, MOSB, NYS Certified MWBE, VOSB, SDVOSB, 8(a), SDB, HUBZone, ANC firms. Machine shops, manufacturing products, industrial/tooling, machine tools, machine tool rebuilders, fluids & lubricants, fasteners, lumber, coating and sandblasting services, plumbing/heating supplies, hardware, raw materials, analytical testing services, material handling equipment, safety equipment, slings, bearings, industrial pumps, industrial chemicals, welding equipment and construction.
44	US Dept of Commerce	Any small business, WOSB, MOSB, VOSB, SDVOSB, 8(a), SDB, HUBZone firms providing IT services, construction with bonding capacity, census survey methodology, and scientific services.
45	US Dept of State	Security, construction, maintenance of building and equipment. Small businesses with Facility Security Clearances & who are willing to work overseas at U.S. Embassy locations. Firms who are willing to be subcontractors for IT services. Firms who can provide security services in the DC Metro and Surrounding areas, firms with GSA schedules and firms who are familiar with the mission of the U.S. Department of State. All supplies are purchased thru FEDBIZOPPS and use of the reverse auction FEDBID.COM.

46	US Dept of Veterans Affairs Medical Centers	We will be interested in talking with any small businesses who believe that their products or services would be needed by a hospital, especially construction contractors, VOSB, and SDVOSB.
47	US General Services Administration	Any small business
48	West Point	Any small business, SDVOSB, 8(a), HUBZone firms. Small construction, services, architecture & engineering services, supplies for the West Point Military Academy.
49	US National Science Foundation	Any small business
50, 51	US Property and Fiscal Office for State of New York	Any small business, MOSB, WOSB, VOSB, SDVOSB, 8(a), SDB, HUBZone firms. Construction, design build, furniture and furniture design and installation, catering in many locations in NY Particularly in Peekskill area, electronics, police equipment, fitness equipment, automotive tools.
52	University at Albany	Any small business. The University at Albany procures a wide variety of goods and services including but not limited to IT equipment, construction materials, marketing services, laboratory supplies and equipment and furniture (classroom and office). We are always seeking new vendors for any of the goods and services that are needed on campus.
53	Volmar Construction, Inc.	Volmar Construction, Inc. currently has Job Order Contracts with OGS, DEC, DASNY, DEC, USPS and DEP in the Albany, Buffalo, Syracuse and North New York Counties. Each of these contracts require the utilization of small business entities. We need the following types of firms: MOSB, small DBE, WOSB, painting, concrete, masonry, roofing, sheet work, electrical, mechanical, plumbing, excavating, plastering, ceiling, demolition, VCT, steel erectors, insulators, dry walling, basically all trades.
54	Xerox	We would like to meet with the following types of small businesses: chemicals, courier service, VOSB, SDVOSB, travel, packaging and paper distribution.